ecoprintQ

SOLUTIONS PORTFOLIO

HELPING PARTNERS DELIVER SMARTER PRINT, CAPTURE, WORKFLOW & SECURITY SOLUTIONS



ecoprintQ helps dealers, resellers, and managed service providers solve document workflow challenges through a portfolio of industry-leading software solutions backed by expert sales, technical, implementation, and support services.

WHY ecoprintQ

MORE THAN SOFTWARE. A COMPLETE PARTNER RESOURCE.

When you work with ecoprintQ, you gain access to:

- Industry-leading software solutions
- Technical pre-sales expertise
- Solution design assistance
- Implementation services
- Training and certification resources
- Ongoing customer support
- Marketing and demand generation assistance





Our goal is simple: help our partners win more business and create lasting customer relationships.

HOW THE PARTNERSHIP WORKS

ECOPRINTQ HELPS RESELLERS CONFIDENTLY ADD SOFTWARE AND SERVICES TO THEIR CUSTOMER RELATIONSHIPS.

The ecoPartner Brings:

- The customer relationship
- Knowledge of the customer's environment
- Hardware and business opportunities

ecoprintQ provides:

- Solution guidance
- Pre-sales and technical expertise
- Demonstrations and proof of concepts
- Quoting and implementation support
- Training, marketing resources, and ongoing support

OUR PORTFOLIO AT A GLANCE

PRINT MANAGEMENT

PaperCut Hive

PaperCut MF

INTELLIGENT CAPTURE

umango

DATA DASHBOARDS

intuitive

PRINT SECURITY

authX

HARDWARE

Cartadis cPay

DEVICE + FLEET MANAGEMENT

MPS Monitor
Printer Monitoring in the Cloud

PROFESSIONAL SERVICES

ecoprintQ
Support, Training, Marketing, Design and more



ecoprintQ

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SOLUTION CENTER

PaperCut MF
Powerful print management for printers and MFDs

Umango
Intelligent Document Processing

MPS Monitor
Cloud solution for remote printer monitoring and print fleet management

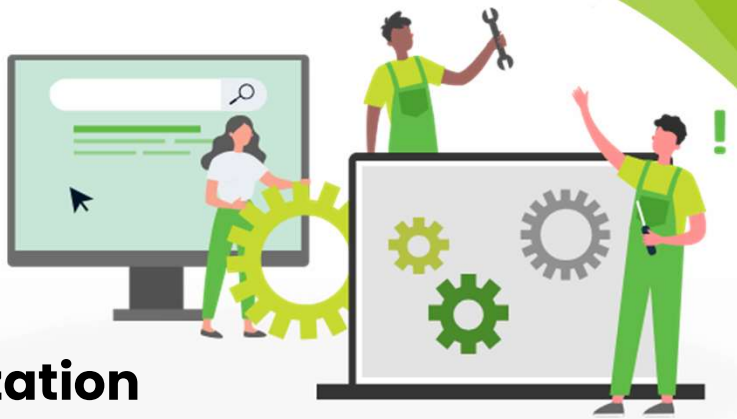


PaperCut Hive
Cloud print, copy, and scan management software for devices you already have

Intuitive BI
Your data, your way. Intuitive dashboards

AuthX
Easy to use authentication software that prioritizes security

PaperCut™ MF



Secure Print Management for Every Organization

PaperCut MF helps organizations gain visibility, control costs, and secure sensitive documents while simplifying print management.

Key Benefits:

- Secure print release
- Find-Me printing
- Print tracking and reporting
- Cost allocation and recovery
- Environmental sustainability tracking
- Mobile and BYOD printing
- Multi-vendor device support

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PaperCut™ Hive

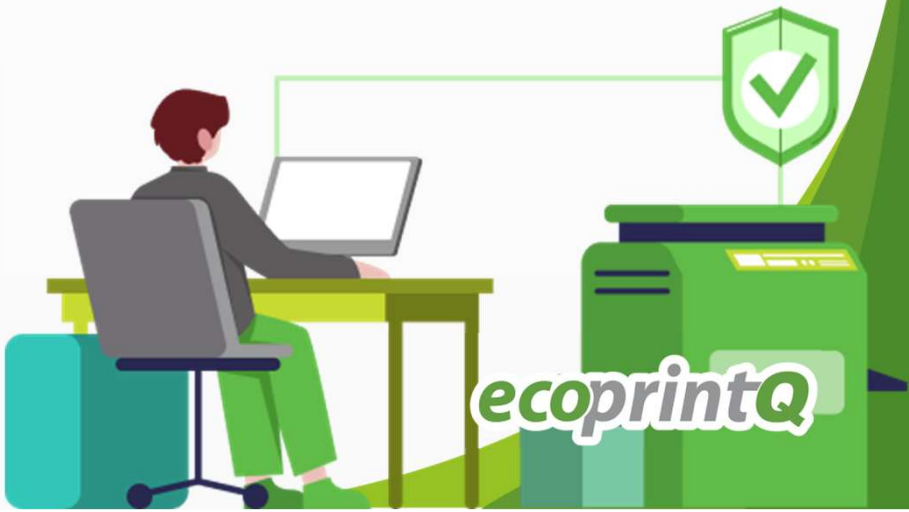
Cloud-Native Print Management

PaperCut Hive delivers modern print management without the need for traditional print servers.

Ideal for businesses adopting a cloud-first strategy.

Key Benefits:

- Serverless architecture
- Secure cloud printing
- Simplified deployment
- Reduced IT burden
- Printer health monitoring
- Centralized management across locations



umango

Turn Documents Into Actionable Data

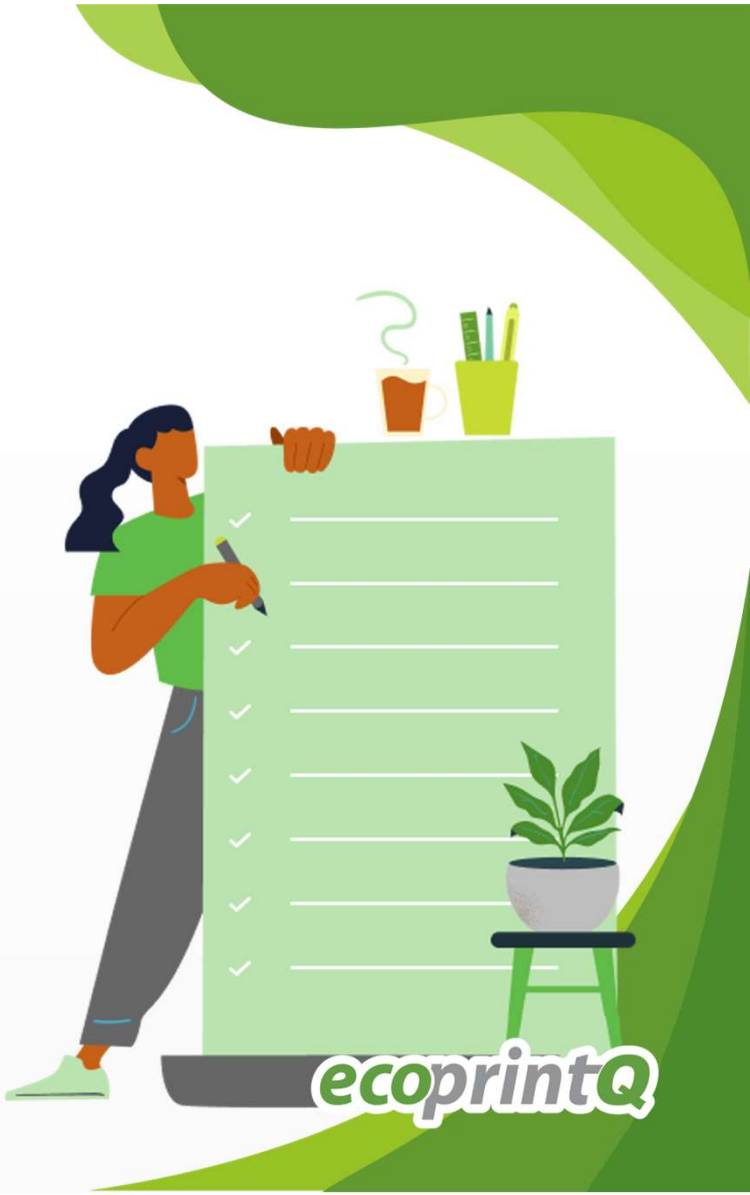
Umango organizes and transforms unstructured documents into searchable, usable information.

Key Benefits:

- AI-powered OCR
- Automated document classification
- Metadata extraction
- Invoice processing
- Forms processing
- Intelligent routing
- Integration with business applications

Common Use Cases:

- Accounts payable
- Student records
- HR documentation
- Healthcare forms



intuitive for DocuWare

Visualize Workflow Automation & Process Management

Improve the efficiency & visibility of your DocuWare workflow systems.



Customized Dashboards for:

- Automated approvals
- Electronic forms
- Workflow routing
- Document management
- Automated notifications
- Business process automation

Popular Applications:

- AP automation
- HR onboarding
- Contract processing
- Customer document management

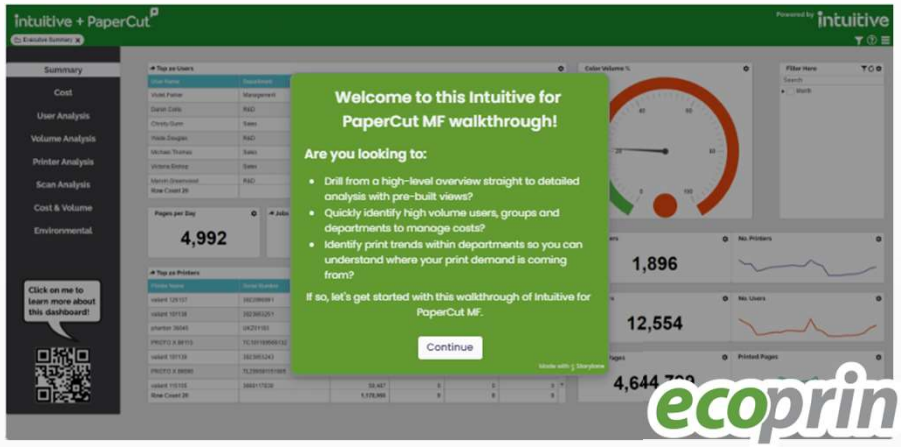


intuitive for PaperCut™

Print Management Dashboards Your Print Data, Made Clear!

Our (Intuitive) Print Management Dashboards offer a simpler approach to tracking and managing printing costs, gaining deep understanding of print demand across your organization, while communicating the environmental impact of printing, and more!

Seamlessly pre-integrated with PaperCut MF and PaperCut Hive, these dashboards enable you to easily monitor and control printing activies, empowering you to make informed decisions that reduce waste, improve efficiency, and drive positive results!



authX

ecoprintQ

Secure Identity & Authentication

AuthX simplifies user authentication while strengthening security.



Key Benefits:

- Single sign-on support
- Multi-factor authentication
- Badge authentication
- Identity provider integration
- Enhanced security compliance
- Simplified user experience

Ideal for organizations seeking stronger access controls without adding complexity.

MPS Monitor

Printer Monitoring in the Cloud

ecoprintQ

Visibility & Control for Managed Print Services

MPS Monitor gives dealers and service providers complete visibility into their print fleet.





Business Value:

- Improve service responsiveness
- Reduce service costs
- Increase recurring revenue opportunities

Key Benefits:

- Remote fleet monitoring
- Supplies management
- Predictive service alerts
- Reporting dashboards
- Automated meter collection
- Operational efficiency improvements

STRONGER STACKED

ecoprintQ

Build Complete Customer Solutions

Most customer challenges require more than one solution.

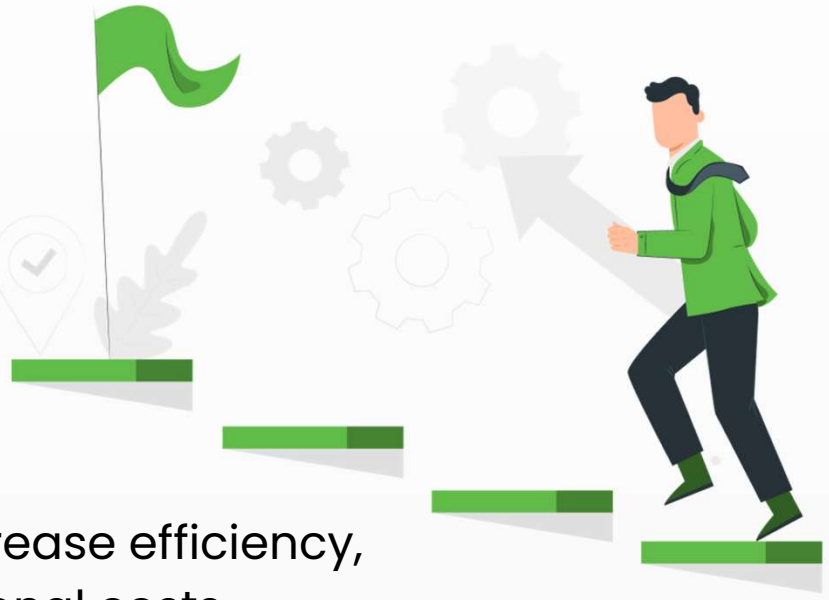
Examples:

Secure Print Environment
PaperCut + AuthX

Intelligent Capture
PaperCut + Umango

Digital Transformation
Umango + Intuitive

Modern Managed Print Services
MPS Monitor + PaperCut + AuthX



Combined solutions help customers increase efficiency, strengthen security, and reduce operational costs.

TURN CUSTOMER CONVERSATIONS INTO OPPORTUNITIES

ecoprintQ



Are printing costs or volumes becoming difficult to control?



Do they need visibility into who is printing, what they are printing, and where?



Are confidential documents being left unattended?



Is IT spending too much time managing print drivers, queues, or user access?



Do employees need to print from mobile devices, remote locations, or multiple offices?



Are scanning and document-routing processes still manual?



Does the customer need to allocate or recover document costs?



Are they struggling to monitor devices, supplies, or service needs?



Could approvals, forms, or document workflows be automated?

BRING US THE CHALLENGE. WE'LL HELP BUILD THE SOLUTION.



Discover

Share the customer's goals, environment, challenges, and current processes.

Design

ecoprintQ specialists help identify the right combination of products and services.

Demonstrate

Engage our team for discovery calls, demonstrations, trials, or proofs of concept.

Quote

We help define licensing, services, implementation, and any required hardware.

Deliver

Our implementation and support teams help guide the solution through deployment and beyond.

ecoprintQ

PROFESSIONAL SERVICES

ecoprintQ

1. PLAN

- Solution Design
- Project Management

2. PROVE

- Discovery Assistance
- Proof of Concepts

3. DEPLOY

- Installation Services
- System Configuration

4. OPTIMIZE

- Customer Onboarding
- Technical Consulting

From initial discovery through long-term support, **ecoprintQ helps ensure successful deployments and satisfied customers.**



ecoprintQ

SUPPORT & TRAINING

Partner Success Doesn't End After Installation





Our support team provides:

- Certified technical support
- Product training
- Sales enablement
- Pre-sales assistance
- Escalation support
- Continuing education resources

Partners gain access to a team focused on helping them grow their business.

PARTNER TOOLS & SELLING RESOURCES

Everything You Need to Sell With Confidence

Partners have access to resources that make it easier to identify, position, demonstrate, and close opportunities.

- Co-branded brochures and marketing materials
- Case studies and product videos
- Sales and technical training
- Product certifications
- Demo and webinar support
- Trial and proof-of-concept assistance
- Quote support
- Product knowledge resources
- Campaign and demand-generation assistance

TOGETHER, WE MAKE COMPLEX TECHNOLOGY SIMPLE.



You know your customers.
We know the technology.
Our team provides the expertise, support, and resources you need to confidently deliver industry-leading solutions without becoming a software specialist yourself.

ecoprintQ

START WITH THE CUSTOMER'S NEED

ecoprintQ

Control Costs & Gain Visibility Track activity, apply print policies, allocate costs, and make informed decisions.

Strengthen Document Security Protect sensitive output with authentication, secure release, and stronger access controls.

Support Modern Work Simplify printing across devices, locations, and cloud-first environments.

Automate Document Processes Capture, classify, extract, route, approve, and manage information with less manual work.

Improve Managed Print Operations Monitor fleets remotely, automate meter collection, manage supplies, and respond proactively.

INDUSTRIES WE SERVE

ecoprintQ

Our solutions support organizations of all sizes across:

- Education
- Healthcare
- Government
- Legal
- Manufacturing
- Financial Services
- Enterprise
- Small & Medium Businesses



EDUCATION



HEALTHCARE



GOVERNMENT

Every solution can be tailored to the needs of the customer environment.

WHY PARTNERS CHOOSE ecoprintQ

Partners rely on ecoprintQ because we provide:

- Deep technical expertise
- Best-of-breed software solutions
- Dedicated channel support
- Vendor-neutral guidance
- Over an 80% customer retention rate
- Proven implementation experience
- Marketing and business development resources
- A commitment to long-term relationships

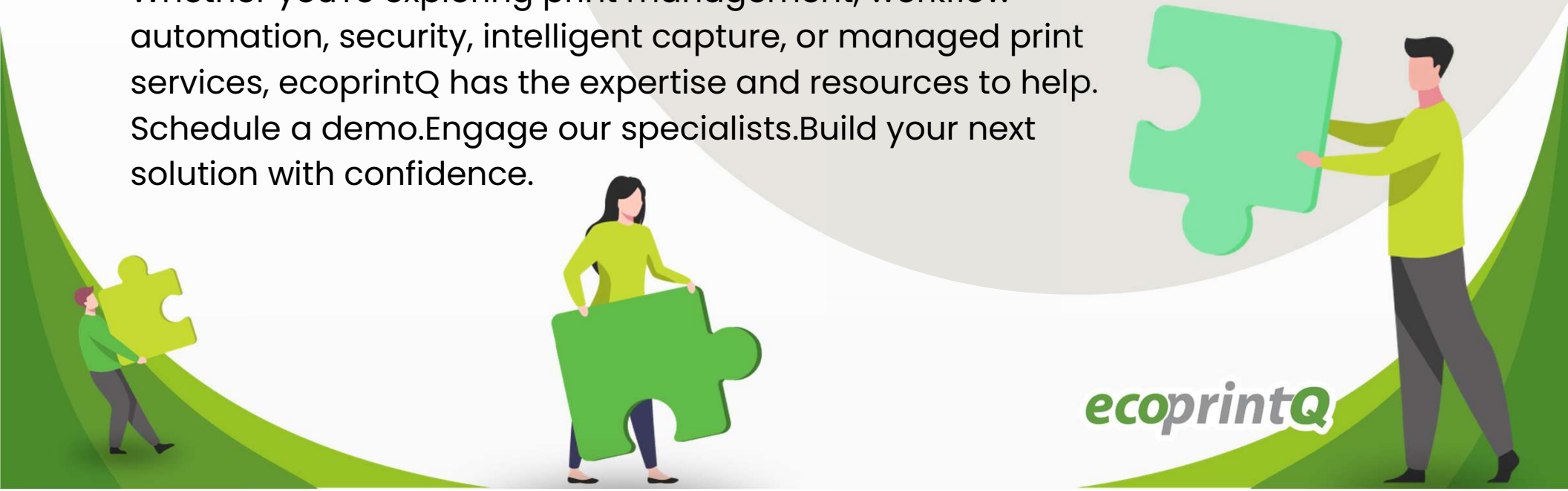
We're focused on helping our partners become trusted advisors to their customers.



LET'S BUILD THE RIGHT SOLUTION TOGETHER

From Opportunity to Implementation

Whether you're exploring print management, workflow automation, security, intelligent capture, or managed print services, ecoprintQ has the expertise and resources to help. Schedule a demo.Engage our specialists.Build your next solution with confidence.



CONNECT WITH THE RIGHT TEAM

Sales, Quotes & Solution Guidance
sales@ecoprintq.com

Technical Support
support@ecoprintq.com

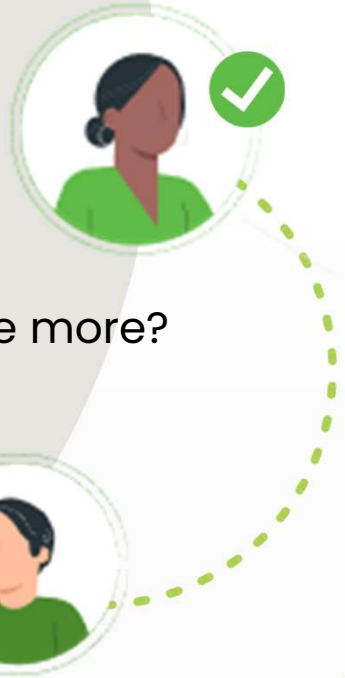
Orders
orders@ecoprintq.com

Partner Account Updates & Onboarding
onboarding@ecoprintq.com



ecoprintQ

LET'S START THE CONVERSATION



Ready to help your customers work smarter, print better, and achieve more?

sales@ecoprintq.com

www.ecoprintq.com



Contact us to learn how ecoprintQ can help transform print, scanning, document workflows, and more.